# LAITH SALAMA

# FIND ME ONLINE

Portfolio

www.laithsalama.com

in LinkedIn

www.linkedin.com/in/laithsalama

## **CLIENT LIST**

M&S · Ford · Vodafone · UNICEF · PwC ·

Lloyds Banking Group · HSBC · BBC ·

Tesco · Roche · Council of Europe ·

NHS · Southern Health · Sadara

#### **STRENGTHS**

### E-Learning Expertise

Experienced in designing, developing, and delivering elearning content for global enterprises.

# Technical Proficiency

Highly skilled in e-learning authoring tools including Storyline, Captivate, and Adobe Creative Suite.

# Client Relationship Management

Successfully managed relationships with blue-chip clients including PwC, BBC, NHS, and others.

#### **AWARDS**

- "Excellence in the production of learning content private sector" e-learning awards Fach Trottel PwC & Atticmedia
- Interactive Media Awards for Marks & Spencer and Atticmedia - The M&S Way
- Brandon Hall Group Excellence in Learning Awards. PwC and Atticmedia - Spotting Opportunities

# E-Learning Coordinator and Developer

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York, UK

#### **SUMMARY**

Award-winning e-learning coordinator with 12+ years experience, specialising in Storyline.

Extensive blue-chip client list. Designed and developed 100s of courses for both large and small enterprises, delivering e-learning content to over 200,000 learners.

Expertise in the end-to-end e-learning production process including design, script writing, development and delivery.

Highly technically skilled in e-learning authoring tools, including Storyline, Captivate, Adobe Creative Suite, Figma, Sketch, Camtasia, Vyond, SCORM and others.

Passion for gamification and UX/UI design to drive user engagement.

Strong experience of various e-learning delivery methods, including gamification, branching narratives and bitesize courses.

### **EXPERIENCE**

# Instructional Designer - Contract

04/2023 - 05/2024

Ford Remote

Sole instructional designer for 2 departments at Ford. Lead end-to-end delivery of training programs across Europe and North America.

- Oversaw learning delivery for 5 corporate training programs, including curriculum design, constructing content (Storyline & other authoring tools), managing releases and LMS's, and providing post-release reporting to management
- Designed, constructed, authored and developed a Salesforce training course consisting of 8 modules and over 25 units using a native LMS authoring tool (TrailHead)
- Delivered sales training to over 1,000 sales staff across EU and North America
- Produced a comprehensive hybrid-approach starter curriculum, fostering a seamless onboarding experience including engaging training content tailored for 500+ new sales starters annually
- Led management and releases of training content across 3 different platforms (TrailHead, Salesforce, WorkRamp), with over 200 pieces of content and 2,000+ active users
- Created a Training Resource Library, encompassing 150+ reference materials for staff use

#### Digital Designer - Contract

07/2022 - 02/2023

# Lloyds Banking Group

Remote

Single-handedly designed and delivered courses on Credit Risk and Sustainability to 25,000 colleagues.

- Completed end-to-end delivery of courses including storyboarding, wireframing, technical development. QA and through to delivery.
- Liaised with internal stakeholders to ensure all requirements, key learning points and department objectives met.

## **LANGUAGES**

English Native •••••

Arabic Fluent •••••

#### **EXPERIENCE**

# Senior E-Learning Coordinator / Developer

12/2012 - 07/2022

**Atticmedia** London

Technical lead in the successful delivery of over 100 courses for an e-learning media agency. Successfully authored and developed learning for over 200,000 learners.

- Subject matter expert in Articulate Storyline 1, 2, 3, 360 and Rise, and Adobe Captivate.
- Lead e-learning developer at the company. Primary roles included storyboarding, wireframing and technical development.
- Fully embedded in the production and client management process from design, script writing, client liaison, development and delivery.
- Successful delivery of e-learning courses to a major client list including PwC, BBC, NHS, Tesco, M&S, Vodafone and UNICEF, and many others. Developed courses across a range of subjects from Risk to Health to Human Rights.
- Specialised in development of immersive gamification of e-learning courses, logic based branching narratives and very technical interactive games.
- · Won 3 industry awards for courses. See details on the left.
- Knowledge and experience of following software / languages: Storyline, Captivate, Lectora, Camtasia, Vyond, Adapt Framework, Photoshop, Microsoft Office Suite, GitHub, Figma, PowerPoint, HTML/CSS, WordPress, SCORM, Javascript, and others.
- Extensive experience of LMS management systems including Moodle, Totara, Cornerstone and others.
- Delivered e-learning modules across numerous formats including browser based, bespoke iPad apps, and phone.
- Extensive multimedia skills including Audio and Video editing for in lesson use.
- Liaised extensively with Middle East office, co-ordinating Middle East employees during projects and representing non-English speaking staff during discussions and project meetings.

# **Quality Assurance Tester**

12/2012 - 12/2013

**Atticmedia** London

QA tester on a wide-range of projects, including bespoke iPhone/iPad apps, immersive gaming e-learning courses and online SAAS platforms

- Ensured issues are recorded, reported and tracked for resolution.
- Developed and executed automated testing scripts using Cucumber and Gherkin.
- Designed manual tests, constructed test scripts and ran manual tests to minimise issues both pre and post deployment.

# Resolutions Learning Manager

07/2007 - 12/2012

#### Halifax Bank of Scotland

Leeds

Managed LMS systems, internal IT systems, internal and public facing Social Media platforms

- Active management of LMS system, including handling course distribution, SCORM packages, page management and general admin.
- Ensured courses delivered and completed by internal team users.
- Managed company's Social Media accounts.
- Management of Customer Relations Forums as moderator.

# **EDUCATION**

# International Tourism Management

06/2007

Leeds Metropolitan University